This video states SAP ERP fulfillment. In fact, it describes how to use the software to do a business cycle. Base on the video, you need to have an organizational date, master data, process to finish the cycle. The organizational date will have client information, company code, plants (shipping Plant), Storage location. The master data includes material master, customer master, pricing conditions. The roots look like the clients on the top, the sales organization is the second level, distribution channel and division are on next two levels. So how a process works base on the root we have built. The process starts when the client makes an order. The company receives the client information. The next step is creating a sales order and send it to the warehouse which through the system by the company code. After the warehouse gets the sales order, they pick and packing to prepare the shipment. When it’s ready to go, the accounting must create an invoice then send order with the invoice. The last thing to do is the accounting making sure receive the payments from the clients.